

Information for Buyers:

-Register: Register online at www.flatheadlivestock.org or in-person.

-Purchase: After you purchase an animal, complete a Sale Form, ensure buyer information is accurate on the form and determine which processing facility you would like to use.

-Buyer’s Request Form (Please print)
4H/FFA Member
Name: _____

Ear Tag Number _____ Weight _____

Sale Price _____
☐ Beef ☐ Hog ☐ Lamb

Name of Individual _____
Buying: _____
Company Buyer is purchasing for: _____
Business Name _____

Address _____

City _____ State _____ Zip _____

Email: _____
Phone _____

☐ Resell

Process By: (check one)
☐ Lower Valley ☐ Farm to Market Pork ☐ No Preference
☐ Glacier Processing Co-op (formerly Vandevanter Meats)

Donation: If processed, buyer agrees to pay processing costs.
☐ 4-H Foundation ☐ Imm. Luth. Home ☐ Salvation Army
☐ Brendan House ☐ Kal. Comm. Kitchen ☐ Samarit. House
☐ CFalls Comm Kitchen ☐ Luth. Bible Camp ☐ Sparrow’s Nest
☐ FFA Alumni ☐ Meals on Wheels ☐ Veterans Home
☐ Friendship House ☐ Ray of Hope ☐ Vet. Pantry
☐ Heritage Place ☐ Trinity School ☐ Other
☐ The Lighthouse ☐ Somers Middle School
☐ Ronald McDonald House-Missoula
☐ Food Bank: (check you choice)
☐ Columbia Falls ☐ Libby
☐ Flathead (serving: Kalispell, Evergreen, Martin City, Bigfork, Marion)
☐ Bigfork ☐ St. Matthews
☐ North Valley (serving: Whitefish, Stryker, Olney, Eureka)
☐ NW Veterans ☐ West Shore (serving: Lakeside, Somers)

Invitation

You are invited to the Northwest Montana Fair 4-H/FFA Market Livestock Sale. The goal of this sale is to invest in the future of agriculture through Flathead County 4-H and Kalispell FFA youth; offering an educational experience in selecting, feeding, and marketing a finished product. The sale is the final step in each youth’s livestock project where the educational marketing aspect comes to life. Businesses and individuals can support local 4-H and FFA members by purchasing quality beef, pork, or lamb at the sale. Thank you for your time to consider becoming a buyer for the 2026 4-H & FFA Market Livestock Sale.

Sale Registration and Entry:

*Please pre-register at www.flatheadlivestock.org (even if you have purchased in previous years) or register in the Buyer's Lounge before 8:00 AM on sale day.

*Upon arrival, pick up your buyer number at the Registration Table. Sale books will serve as your admission ticket.

Sale books will be available online at www.flatheadlivestock.org and www.kalispellchamber.com, or at the Northwest Montana Fair Office and Discover Kalispell Chamber of Commerce.

Livestock Purchase Instructions:

After purchasing an animal, please complete a Buyer's TriPLICATE Form for each purchase. Return the white and yellow copies to the youth runner and keep the pink copy for your records.

Donations:

Each year, many buyers choose to donate either the meat or the resale value of their animal to a local charity. Simply notify the ring personnel of your donation choice and indicate your preference on the Buyer's Triplicate Form. Buyers donating meat are responsible for processing fees. Please mark the following for your respective donation choice:

*Cash value of the animal: please mark *Donate* and *Resale*.

*Meat product of the animal: please mark *Donate* and the *Processor of your choice*.

Paying for Your Purchase:

A **1% buyer's fee** will be added to each purchase to help offset sale expenses. Payment may be made by check or credit card (3% processing fee applies). An invoice will be emailed after the sale, with payment due by **October 1, 2026**.

2026

4-H & FFA MARKET LIVESTOCK SALE



Estimated Average Yield

Beef	Pork	Sheep
Live Weight-1300 lbs.	Live Weight- 265 lbs.	Live Weight-135 lbs.
<u>Cuts</u> <u>lbs.</u>	<u>Cuts</u> <u>lbs.</u>	<u>Cuts</u> <u>lbs.</u>
TBone/Rib Steak60	Chops15	Chop9
Sirloins15	Ham30	Leg12
Round/Tip Steak50	Bacon18	Stew6
Assorted Roasts90	Roast30	Shank4
Ground Beef & Stew Meat185	Spare Ribs5	Ground4
Soup Bone & Ribs50	Sausage15	Ribs4
Total yield450	Total yield113	Shoulders11
		Total yield50

Estimated Average Sale Costs

Beef	Pork	Lamb
Live Weight 1300 lbs. Est. Carcass Weight 780 lbs	Live Weight 265 lbs. Est. Carcass Weight 170 lbs	Live Weight 135 lbs. Est. Carcass Weight 68 lbs.
Avg. Cost-\$5.75/lb\$7,475.00	Avg. Cost-\$12.06/lb\$3,195.90	Avg. Cost -\$13.46/lb\$1,817.10
Slaughter (flat rate)\$145.00	Slaughter (flat rate)\$85.00	Slaughter (flat rate)\$85.00
Cutting \$1.20/lb (carcass)\$936.00	Cutting \$1.20/lb (est. 170 lbs)\$204.00	Cutting (flat rate)\$100.00
Total cost\$8556.00	Curing \$1.45/lb (est. 50 lbs)\$72.50	Total cost\$2002.10
	Total cost\$3557.40	

** Avg. cost \$/lb based on average of 2023, 2024, & 2025 sale data **

What Happens If You Resell?

Beef	Pork	Lamb
Live Weight 1300 lbs.	Live Weight 265 lbs.	Live Weight 135 lbs.
Avg. Cost-\$5.75/lb\$7,475.00	Avg. Cost \$12.06/lb\$3,195.90	Avg. Cost \$13.46/lb\$1,817.10
Avg. Resell-\$2.20/lb\$2,860.00	Avg. Resell \$0.85/lb\$225.25	Avg. Resell \$1.50\$202.50
Actual Animal	Actual Animal	Actual Animal
Cost to Buyer\$4615.00	Cost to Buyer\$2,970.65	Cost to Buyer\$1,614.60

Thank You to the following businesses and individuals for your purchases made at the 2025 4-H/FFA Market Livestock Sale

406 Builders Inc
406 Engineering
Advanced Refrigeration
Alert Security & Investigations
Americas A to Z Consulting, Inc
Angies Greenhouse
Big Sky Animal Clinic
Big Sky Pediatric Dentistry
Bigfork Dental Center
Bitney's Furniture
Blue Moon
Build Right in Montana
Camas Creek Contracting
CHS Mountain West
CityServiceValcon
CM Wiley Inc.
Cold Stone Creamery
Columbia Falls Ace Hardware
Columbia Falls Murdochs
Columbia Property Services
Corwin Honda
Corwin Motors of Kalispell
Crone Pro Seal
D. A. Davidson
Diamond Plumbing & Heating, Inc.
Doecker Landscape, Inc.
FH Stoltze Land & Lumber Co.
Flathead Concrete Products
Flathead County Sherriff Employees Association
Flathead Electric Cooperative
Fraser Management and Consulting
Glacier Ace Hardware
Glacier Bank
Glacier Dental Group, PC
Glacier Millworks
Glacier Precast Concrete
Glacier Processing
GPC Inc.
Grizzly Security
H2 Orthodontics
Hammer Bullets
Hammerquist Casalegno General Contractors

Hanson's Hardware
Harlyn Jean Machining, LLC
Integrity Property Management
Jance's Body Shop
Johnson Custom Finishing
Johnson-Gloschat Funeral Home
Kalispell Alignment
Kalispell Auto Group
Kalispell Electric Inc.
Kalispell Ford
KALISPELL KIDDS
Kalispell Murdoch's
Kalispell Public Schools
Kalispell Toyota
Kalispell Volkswagen
LaSalle Equine Clinic
Les Schwab Columbia Falls #905
Les Schwab Evergreen #906
Les Schwab Kalispell-Center St #904
Les Schwab Tires-Whitefish
LHC Inc.
Lodgepole, Inc.
Lower Valley Processing
M&C Tire
Malcolm Drilling Co Inc
Martel Construction Inc.
Measure Law LLC
Menhune Hale
Missing Horn Ranch
Montana CAD
Montana Fence
Montana Helical Piers
Montana Trophy Homes
Nelcon/White Rock
Norm's News & Western Outdoor
Northstar Dental
Northwest Drywall & Roofing Supply
Northwest Imaging, PC
Northwest Parts & Equipment
Owl View Landing
Pacific Steel & Recycling
Parish Plumbing & Heating
Pavement Maintenance Services

Pete Congdon
Pipestone Mechanical
Plumb-Rite Plumbing & Heating
Precision Concrete
RDO Equipment
Revel Real Estate
Rhino Roofing
Rob Giles Electric
Rockwater Enterprises
Ryan Patzer
Sam Brown Company
Sandry Construction Co.
Sands Surveying, Inc.
Schellinger Construction
Schlegel Enterprises
Seth Price - Mountain West Farm Bureau
Shadow Mountain Group
Siderius Construction
Sliters Lumber & Building Supply
South Lake Avenue
Spoklie's
Stebbins Dental Studio
Stockman Bank
Sunbelt Rentals
Super One Foods of the Flathead Valley
T&S Cheff Construction
The Brace Place
Thompson Precision
Three Rivers Bank of Montana
Thurston | Spencer Orthodontics
Tire Rama
Tire Rama West
Torgersons Equipment
Trail West Bank
Trinity Lutheran School
Troiano Fence Company
Village Greens
Watson Excavating Inc
Western Building Center
Weyerhaeuser
Whitefish Credit Union
Wilkinson Construction

For more information,
please contact:

Flathead Livestock Sale Organization

flsoinformation@gmail.com

Mark: 406-261-1654

Tom: 406-253-5209

We are excited to introduce a new **Buyer's Lounge** for the Market Livestock Sale! This dedicated space has been created to provide our valued buyers with a comfortable and convenient experience throughout the sale.

The Buyer's Lounge will offer:

- **Buyer registration** upon arrival
- **Buyer Appreciation Breakfast and Lunch**
- A comfortable space to relax and visit during the sale
- A convenient location to complete payment at the conclusion of the sale.

We appreciate the continued support of our buyers and look forward to welcoming you to this years sale.

Breakfast

Sponsored and
Prepared by 4-H Council

7:00am

Lunch

Sponsored and
Prepared by FFA Alumni

12:00pm

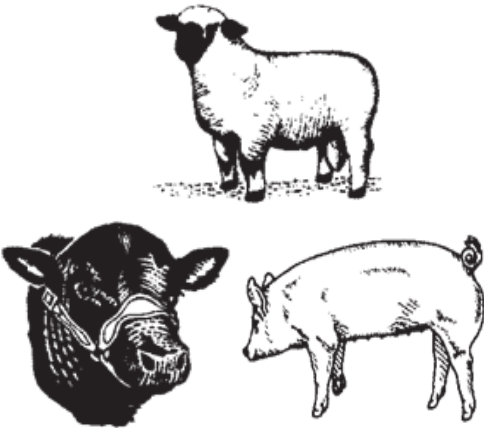
The Montana State University Extension Service is an ADA/EO/AA/Veteran's Preference Employer and Provider of Educational Outreach.

4-H & FFA Market Livestock Sale

NW MT Fair
Fairgrounds Trade Center
8:00am Saturday
August 15th, 2026

SALE ORDER

Lamb - Beef - Hog



Sponsored by:
Northwest Montana Fair
and the
Flathead Livestock
Sale Organization

